

Full-time resident faculty

R. Joseph Bellavance, Jr.
Senior Director, Higher Education Services,
The College Board

Martin Bonilla
Director of College Counseling, The College Preparatory School

Arlene Wesley Cash
Vice President, Enrollment Management,
Spelman College

Angela Cyrus
Dean of Admissions,
U.S. Naval Academy

Georgette R. DeVeres
Associate Vice President, Admission and Financial Aid,
Claremont McKenna College

Sally Donahue
Director of Financial Aid,
Harvard College

William R. Fitzsimmons
Dean of Admissions and Financial Aid,
Harvard College
Director, Summer Institute on College Admissions,
Harvard University

Edward M. Gillis
Assistant Vice President for Enrollment Management, Executive Director of Admission,
University of Miami

James S. Miller
Dean of Admission,
Brown University

Cal Mosley
Vice President for Admissions and Financial Aid,
College of St. Benedict and St. John's University

Janet Lavin Rapelye
Dean of Admission,
Princeton University

Greg W. Roberts
Dean of Admission,
University of Virginia

Richard H. Shaw
Dean of Undergraduate Admissions and Financial Aid,
Stanford University

Rod Skinner
Director of College Counseling,
Milton Academy

Theodore L. Spencer
Associate Vice Provost and Executive Director of Undergraduate Admissions,
The University of Michigan

Distinguished visiting faculty

Bridget Belgiovine
Director of Athletics and Chair, Department of Physical Education, Recreation and Athletics,
Wellesley College

Jennifer Desjarlais
Dean of Admission and Financial Aid,
Wellesley College

Eric Hoover
Senior Writer, The Chronicle of Higher Education

Kedra Ishop
Vice Provost and Director of Admissions,
University of Texas

Robert Iuliano
Vice President and General Counsel,
Harvard University

Carol Lunkenheimer
Former Dean of Undergraduate Admission,
Northwestern University

Liliana Mickle
Special Assistant to the Vice Provost Academic Support Services and Undergraduate Studies,
University of Massachusetts—Boston

Gloria Mueller
Former Coordinator of College Counseling,
Glenbrook South High School
Current Consultant to College Counseling Program,
Grand Rapids Christian High School

Ameë Naik
High School Program Director,
Breakthrough Cambridge

F. Duane Quinn
Financial Aid Specialist

Louise H. Russell
Consultant, Disability in Higher Education

Stuart Schmill
Dean of Admissions,
Massachusetts Institute of Technology

Stephen Singer
Former Director of College Counseling,
Horace Mann School
Current Member, Board of Advisors,
Urban Assembly Schools

Dean K. Whitla
Director Emeritus,
Harvard Summer Institute on College Admissions

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Summer Institute on
College Admissions

c/o The College Board
1601 Trapelo Road, Suite 12
Waltham, MA 02451



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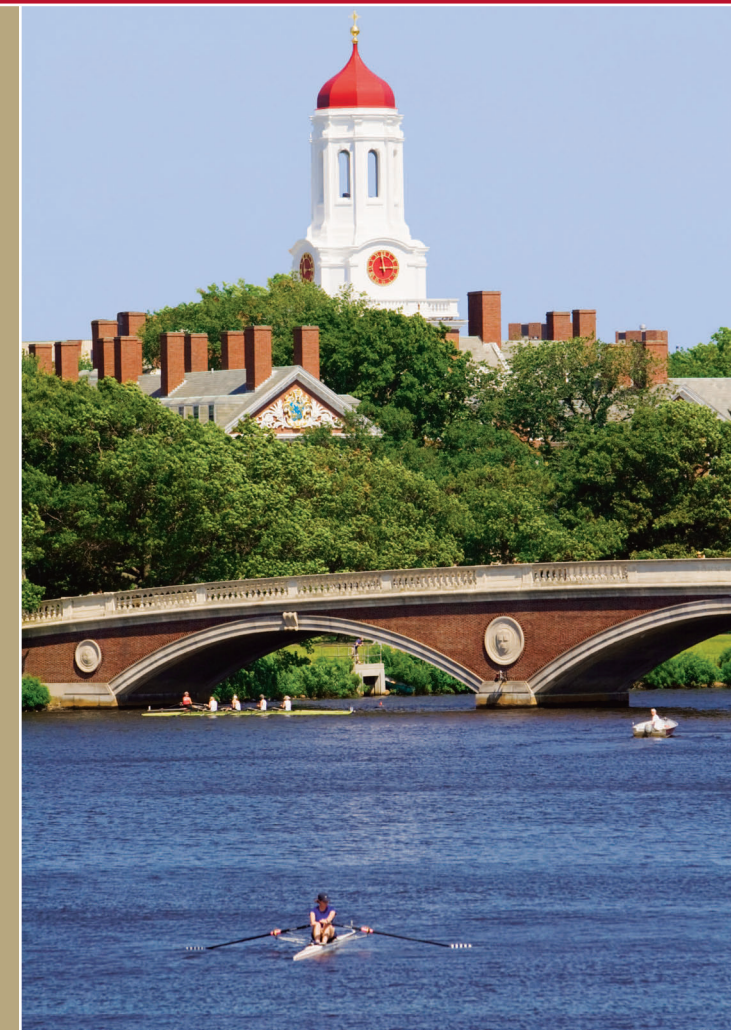
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52nd Harvard Summer Institute on College Admissions

Co-sponsored by Harvard University and The College Board



JUNE 17 – JUNE 22, 2012, BOSTON, MA



Dear colleagues:

Year after year, the Summer Institute has been able to attract an impressive and diverse group of participants.

Each year, nearly 200 admissions and counseling professionals representing every region of the United States and dozens of foreign countries bring new energy and ideas to the discussions, raising the bar for all of us as we work to guide our students.

The 2012 Summer Institute will bring participants together to address the greatest challenges confronting those of us dedicated to helping students as they transition from high school to college. We hope the more than 40 sessions will provide insights into current and future trends in admissions and offer the best thinking on effective ways to assist students in making the right sets of choices about their lives.

As always, we rely on the caliber and experience of the Institute's exemplary faculty to inspire creative discussions. With their detailed knowledge of the admissions process, the faculty will give participants the tools they need and the inspiration they require to excel at their chosen professions.

Our jobs are difficult and challenging, but the rewards are great. Please join us this year as we work together to find the best ways to help students reach their goals.

A handwritten signature in black ink, appearing to read "William R. Fitzsimmons".

William R. Fitzsimmons
Institute Director

Participant eligibility

The Summer Institute is designed for college admissions and secondary school professionals who work in an institutional setting. From time-to-time, the Institute will accept applications from candidates who fall outside of these parameters based on qualifications and space availability. **These candidates will be placed on a waiting list and notified by mid-May if space is available.** A certificate of completion is awarded to all participants at the conclusion of the Institute.

Program overview

Some of the topics that guidance and admissions professionals will review together include:

- Admissions at the service academies
- Affirmative action
- Alternative evaluation approaches
- Athletics in admissions
- Budgeting and cost analysis
- Case studies
- Direct mail/communications
- Early decision and early action
- Ethical issues
- Financial aid
- How admissions decisions are made
- Immigration issues in higher education
- Leadership development in the admissions profession
- Legal issues
- Organizational leadership in admissions
- Organizing the admissions function
- Organizing the guidance function
- Paying for college
- Practical recruiting
- Professional growth
- Score interpretation
- Secondary school profiles
- Selecting a college
- Standardized testing
- The economy and admissions at public universities
- The Internet and admissions
- Use of technology
- Working with non-traditional students
- Writing recommendations

Session registration opens at 2:00 pm on Sunday, June 17. The first session starts at 4:00 pm. The agenda includes day and evening programs. In addition to lectures and regular work sessions, the residential staff will be available for individual conversation and consultation. Time is built into the schedule for discussion and break-out groups.

Registration

Register online or download a registration form at:
www.fas.harvard.edu/~sica

Institute fee

The Institute fee of \$1565 per person includes all classes, instructional materials and meals with the exception of Monday and Wednesday evening dinners (these are free evenings for participants). **A \$300 deposit is required to hold space.** Full payment is due by May 15, 2012.

Payments: All payments must be made by **personal** or **institutional check**, made out to **Harvard Admissions Institute** and mailed to: Harvard Summer Institute on College Admissions, c/o The College Board, 1601 Trapelo Road, Suite 12, Waltham, MA 02451.

For further information, contact Judy Kelly, Administrative Director, at: sica@fas.harvard.edu or **781-663-2720**.

Cancellation policy: Cancellations made before May 1 receive a full refund. Cancellations made between May 1 and May 15 receive a refund minus a \$150 administrative charge. Cancellations after May 15, forfeit the \$300 registration deposit.

Facilities

The Institute will be held at the DoubleTree Guest Suites, 400 Soldiers Field Road, Boston, next to the Harvard University campus and overlooking the picturesque Charles River. Resident participants stay in two-room suites featuring a spacious living room, separate bedroom, large bathroom, wet bar, refrigerator and Internet access. A block of rooms has been reserved at the special conference rate of \$216 per night, single or double occupancy (exclusive of tax). Please call **800-222-8733** or visit tinyurl.com/SICA2012 to make your room reservations. Deadline for the conference rate is May 13, 2012. Check-in time is 3:00 pm; check-out time is 12:00 noon. Make your reservations early!

The formal program concludes with a banquet on Thursday evening, June 21. Breakfast is served on Friday morning with the balance of the day free for sightseeing or visiting local area campuses independently. Final detailed information will be sent to all participants in early June.